



Capabilities Statement

Fiscal Year 2011-2012

411 Aviation Way, Suite 210
Frederick, MD 21701
(301) 663-6000
www.270net.com
info@270net.com



411 Aviation Way, Suite 210 • Frederick, MD 21701 • 301-663-6000 • www.270net.com

Capabilities Statement

1. Summary

270net Technologies is a veteran-owned small business that has been providing technology solutions and consulting to government and private sector clients since 1996. 270net Technologies provides a broad range of technology products and services in the following areas.

- Software and web application development
- Information and data management
- Project, technical, and administrative support
- Website development and hosting
- IT Program Support
- Application security (Certification and Accreditation – C&A)
- Section 508c compliance

270net has significant experience providing program support to Federal Real Property Management and Safety & Health programs.

270net is a **Microsoft Certified Partner** and its staff includes project managers, certified programmers and network engineers (Microsoft Certified Professionals), graphics designers, communications professionals, and numerous part-time and subcontract personnel.

2. Company History

270net Technologies began in 1996 as Performance Enhancement Products, Inc. with an emphasis on database and software development, particularly in the area of organizational performance measurement and management. In the late 1990's, 270net began applying its software development expertise to the Internet, developing web sites and Internet applications. Over the years, the company's expertise in developing web-based software applications continued to increase.

In order to better focus on building Internet infrastructure, enhancing technology skills and tools, and developing internet applications, in 2000 the company split off Performance Enhancement Products into a separate entity and was renamed 270net Technologies.

Since 2000, 270net Technologies has steadily expanded its expertise, infrastructure, and service areas related to Internet and other technologies. 270net now provides a broad range of Internet, computer/network, and project support services to over 200 clients nationwide.



411 Aviation Way, Suite 210 • Frederick, MD 21701 • 301-663-6000 • www.270net.com

3. Company Location

270net Technologies is located just off I-70 in Frederick, MD near the Frederick Municipal Airport. This location is highly accessible to the Washington, DC and Baltimore metro areas, Northern Virginia, and central Maryland.

4. Products and Services

270net provides technology products and services in support of the following government areas.

- ✓ Software and web application development
- ✓ Information and data management
- ✓ Project, technical, and administrative support
- ✓ IT Program Support
- ✓ Real Property Management Programs
- ✓ Safety & Health Programs

Following are specific technology products and services provided by 270net.

- ✓ Information system design/development
- ✓ Software and Internet application development
- ✓ Information management, sharing, and dissemination solutions
- ✓ Website development and maintenance
- ✓ Website hosting and support
- ✓ Data collection, validation, management and analysis
- ✓ Computer/network installation and support
- ✓ IT application Certification and Accreditation (C&A)
- ✓ Application/server/network security
- ✓ Section 508 (Accessibility) compliance
- ✓ Technology consulting and assessments
- ✓ Project Management
- ✓ Training course development and administration
- ✓ Graphic design (web and print)
- ✓ Office automation (MS Access, Excel, PowerPoint)
- ✓ Event management – logistics, coordination, online registration and payment

5. NAICS Codes

270net Technologies offers products and services under the following NAICS codes.

Primary:

- 541511 - Computer program or software development, custom
- 541511 - WEB (i.e., internet) page design services, custom



411 Aviation Way, Suite 210 • Frederick, MD 21701 • 301-663-6000 • www.270net.com

Other:

- 541512 - Local area network (LAN) computer systems integration design services
- 541512 - Office automation computer systems integration design services
- 541513 - Computer systems facilities (i.e., clients' facilities) management and operation services
- 541519 - Software installation services, computer
- 541611 - Administrative and business management consulting services
- 611420 - Computer software training
- 611420 - Local area network (LAN) management training
- 811212 - Computer equipment repair and maintenance services without retailing new computers

6. Purchasing Information

270net Technologies products and services can be procured through the **GSA IT70 Schedule Contract #: GS-35F-0719R** (expires July 2015), or through other small business procurement methods including credit card, purchase orders, and small business set-aside. In addition, 270net Technologies has established strategic partnerships with 8(a) companies, including Native-American 8(a) and HUB-Zone companies.

7. Clients and References

Federal Emergency Management Agency (FEMA)

270net has been providing assistance to FEMA's real property asset management program since 2003. 270net developed the FEMA Real Property Management System (RPMS) and has provided a multitude of services in support of the program including the following.

- Project management
- Systems analysis and technology consulting
- Software/internet application development
- Application/server security and technical support
- Data collection, validation, and migration
- Training
- Briefings development
- Help desk

POC: Elan Darlington, FEMA Real Property Specialist, Washington DC, 202-646-4364, elan.darlington@dhs.gov

National Institutes of Health (NIH)

270net has been providing support to the NIH Department of Health and Safety (DOHS) program since 2000. 270net has developed numerous web applications and provided a variety of services in support of the program including the following.



411 Aviation Way, Suite 210 • Frederick, MD 21701 • 301-663-6000 • www.270net.com

- Project management
- Systems analysis and technology consulting
- Software/internet application development
- Systems integration
- Application/server security and technical support
- Data collection, validation, transfer and synchronization
- Training
- Help desk

POC: Suzanne E. Krall, NIH DOHS, Bethesda MD, 301-496-2346, kralls@ors.od.nih.gov

Department of Homeland Security (DHS) / Keres Consulting, Inc.

Working with its strategic partner Keres Consulting, 270net has been providing assistance to their DHS real property asset management program since 2004. 270net developed the DHS Real Property Information System (RPIS) and has provided a multitude of services in support of the program including the following.

- Project management
- Systems analysis and technology consulting
- Software/internet application development
- Systems integration
- Application/server security and technical support
- Data collection, validation, and migration
- Training
- Briefings development
- Help desk

POC: Jeff Brown, Keres Senior VP, Albuquerque NM, 505-314-5506, jbrown@keresnm.com

United States Coast Guard (USCG) / Keres Consulting, Inc.

Working with its strategic partner Keres Consulting, 270net has been providing assistance to their USCG real property asset management program since 2006. 270net developed the USCG Leased Asset System (LAS; now migrated to a higher level USCG asset management system), assisted with a major onsite data validation effort, and has provided a variety of services in support of the program including the following.

- Project management
- Systems analysis and technology consulting
- Software/internet application development
- Systems integration
- Data collection, validation, and migration
- Training
- Help desk

POC: Jeff Brown, Keres Senior VP, Albuquerque NM, 505-314-5506, jbrown@keresnm.com



411 Aviation Way, Suite 210 • Frederick, MD 21701 • 301-663-6000 • www.270net.com

8. Contact Information

Ken Malnar, President/CEO, 301-663-6000 x117, ken.malnar@270net.com

Steve Flook, Senior Systems Architect / Program Manager, 301-663-6000 x100,
steve.flook@270net.com

Mark Williams, Senior Programmer / Program Manager, 301-663-6000 x700,
mark.williams@270net.com